

# So you can't find? great staff We can.

find out how...

For people who perform



*"With an extremely short time frame you seem to have found our dream employee, with minimal time effort for us."*

**K. Thompson**  
Hodgsonvale Rural Centre



**abbertons**  
HUMAN RESOURCES

## About Us

- Abbertons was established in 1990 focussing on training.
- We observed that some of the people we were training simply seemed to be in the wrong job and that all the training in the world was not going to change them. This prompted us to think about the alternative – what results could be achieved if we were training people who were carefully selected for their position because of their experience, skills, aptitudes, motivation, behaviours and values?
- We soon commenced offering our permanent and temporary recruitment services which have now become our core business.
- Member of RCSA (recruitment & consulting services association)
- Member of QCCI (Queensland Chamber of Commerce and Industry)
- Club USQ Member
- In-house Workplace Health & Safety Officer

## Our Key Driving Beliefs

1. People are not a commodity
2. A positive return on your investment with us is not optional
3. To maximise the return on your business investment you need the best people available
4. Manage our clients employment related risk.

## The Abbertons Difference

Providing you with the people who will increase your business results and create a competitive advantage while minimising the risk of your hiring decisions.

## How can we help you? We provide ...

1. **A No Risk Guarantee\*** : We will provide you with the very best available talent or it will cost you nothing.
2. **More Quality Candidates:** Reap the benefits of our 15 years experience in the recruitment business - access the very best people through our relationships with the hidden employee market. Experience shows us that the anonymity of an outsourced recruitment process attracts more quality candidates and provides an unbiased outcome.
3. **Reduced Risk and Stress:** Our team of trained professionals will do all the work allowing you to maintain focus on your core business, save time and reduce the risk of employing the wrong person. We manage your employment related risk such as privacy, EEO, antidiscrimination and general employment issues.
4. **Return on Investment:** The people we provide will provide you with a positive return on your investment – verified by our client surveys.
5. **Save Time and Money:** When hours spent and opportunity costs are considered, it is cheaper to outsource your recruitment. Time saved can be spent on retention of staff and new business development.
6. **Expertise:** Rest assured that Abbertons consultants are professional, qualified and committed to adding value to your business.
7. **Talent Spotting:** Imagine having an ongoing, proactive presence in the employee market promoting your business to the best talent in the industry. This is one of the major competitive advantages we create for those organisations choosing to work closely with us.

\*See full details at [www.abbertons.com.au](http://www.abbertons.com.au)

trades & labour

executive/professional

medical

logistics

sales & marketing

administration

## Our Services

### Permanent Recruitment

We can tailor a best practice solution to source and select the people who will provide a positive return on your investment, a strategic market advantage and increased profitability.

The HR function that has the most critical impact on **your organisation** is recruitment

We specialise in delivering a consistent, quality recruitment standard across your organisation.

### Temporary Recruitment

Enquire about Abbertons' Temp Service for short term staff solutions when you need them...

Someone away sick or on annual leave?

Planning a project but don't need extra ongoing employees?

### Outplacement (retrenchment & redundancy)

Downsizing and restructuring can have damaging impact on your business, such as legal and political repercussions and backlash from the local or wider community.

### Some of the businesses we've worked with:

Buchanan Advanced Composites  
Benmic Services  
Black Truck Sales  
Carrick Ashmead  
Clewett Corser & Drummond  
Copas Newnham  
First National  
Customvac  
Darling Downs Foods  
Dyno Nobel

Ergon Energy  
Fairholme College  
Grand Central  
Great Western Corp.  
Hastings Deering  
Hutchinson Builders  
J.J Richards  
Leichts Products  
McDonald Printing  
Matilda Fresh Foods

MPA Sherwell  
NB Style  
One Steel  
Plumbers Today  
PMA Financial Services  
Powerlink  
Roberts Concept Clothing  
St Vincents Hospital  
Wagner Investments  
Wallace Bishops

### HR Consulting

We work with you to tailor solutions to Find, Manage and Retain the people who will add value and create a competitive advantage for your business.

Our other services include: position descriptions, performance management, exit interviews and dispute resolution.

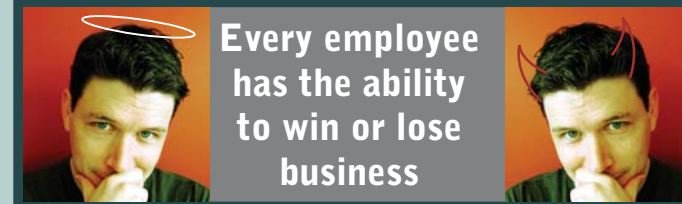
### Psychometric Testing

Psychometric testing is a valuable tool for positioning the right people in the right jobs, whether it be building/structuring your team for the future or recruiting new team members.

Appropriate psychometric testing is used in Abbertons Permanent Recruitment processes.

*"Thank you for finding excellent candidates and employees, often at very short notice. You have made the selection of new staff easier than I would have believed."*

Lyndal Bassingthwaight  
Copas Newnham  
First National



### Have you ever asked yourself:

- ... How do I find the right employees?
- ... Can I be working on my business instead of spending all my time hiring people?
- ... What is the cost if I employ the wrong person?
- ... What is the privacy legislation, EEO and anti-discrimination legislation, and how do I avoid legal action?

### If you:

- ... Know the success of your business can be improved by the people you have in it.
- ... Recognise that your time can be spent more profitably focusing on your business.
- ... Are open to the benefits that outsourcing to experts can provide.

### then:

Call **4659 7111** to arrange a time to discuss how we can help you increase your business results and manage your employment risk.



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